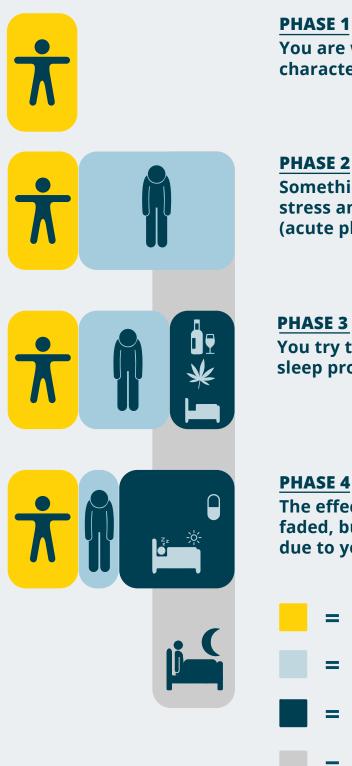
## **HOW SLEEPLESSNESS COMES ABOUT**



You are who you are with your own character and nature.

Something happens which causes you stress and leads to you sleeping badly (acute phase).

You try to do something about your sleep problem (early phase).

The effect of the original event has faded, but you continue to sleep badly due to your own behaviour (late phase).

Own nature Sudden event such as divorce or loss of a loved one Behaviour such as drinking, staying in bed, worrying Sleep problem



